



Bachelor of Science

Management Studies

120 credits

Program Description

The Bachelor of Science in Management presents a comprehensive management curriculum that equips students with the skills necessary to work in for-profit and not-for-profit organizations. Our students learn directly from practicing scholar-professionals, many of whom are distinguished area business leaders. The Cambridge College *practicing professional* teaching model gives students the opportunity to learn both management theory and effective, practical management techniques. By combining research, theory and practice, graduates will be prepared with the skills that will enable them to manage both people and complex issues.

Required courses provide a practical framework to the management curriculum, including the history of management theory, structures of for-profit and not-for-profit organizations, and theories of leadership. Students will gain knowledge of strategic planning, diversity issues in the workplace, financial requirements, human resource planning, and ethics. Along with these skills graduates will be prepared with an understanding of marketing and sales skills, and technological advances in the corporate and not-for-profit environments.

Final Project — Students complete a culminating research project in management related to their own personal and professional interests. Students demonstrate their mastery of management content and methodology, and apply their academic experience to a learning project that interests and challenges them.

Program Outcomes

Successful graduates will have a demonstrated understanding of:

- Essential management skills, including effective professional communication, human relations, teamwork, and negotiation.
- Theoretical and practical understanding of business processes and organizational systems.
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- Practical business skills in accounting, economics, ethics and finance.
- Creating work environments that foster corporate social responsibility, sustainability, and long-term growth.
- The importance of diversity in today's global business environment, and develop skills to manage diverse organizations.
- The analysis of complex managerial and organizational situations, taking into account the larger context, strategy, policy, and ethics.
- Information systems, databases and Internet technology as management tools.

Careers and Further Study

Graduates will be prepared for employment as team members and managers within corporate and non-profit organizations. Areas of employment may include sales, marketing, finance, information technology, e-business, general management, human resources and hospitality.

The undergraduate management program additionally prepares students for graduate study in management, economics, finance, human resources, sales and marketing.

General Education 39 credits

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| LRN175 | Principles & Processes of Adult Learning | 3 |
| WRT101 | College Writing I | 3 |
| CTH225 | Foundations of Critical Thinking | 3 |
| MAT101 | College Math I | 3 |
| CMP130 | Introduction to Computer Applications | 3 |
| WRT102 | College Writing II | 3 |
| MAT102 | College Math II | 3 |

WRT101-102 and MAT101-102 may be waived if equivalent courses have been accepted in transfer. Credits will be replaced with open electives. WRT201 required if both WRT101-102 are waived; not required for students completing WRT101-102 at Cambridge. WRT090 and MAT100 required if assessment indicates need.

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| Arts & Humanities | 6 |
| Natural & Physical Sciences | 6 |
| Social Sciences | 6 |

Open Electives 39 credits

Choose electives and/or concentrations to support your academic interests and professional goals.

Management Studies Major 42 credits

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| BSM200 | Introduction to Business | 3 |
| BSM300 | Economics for Managers | 3 |
| BSM305 | Principles of Managing Organizations | 3 |
| BSM310 | Organizational Theory & Behavior | 3 |
| BSM315 | Diversity in the Workplace | 3 |
| BSM320 | Operations Management | 3 |
| BSM325 | Marketing | 3 |
| BSM330 | Financial Accounting | 3 |
| BSM332 | Financial Management (req. BSM330) | 3 |
| BSM333 | Statistics for Business | 3 |
| BSM335 | Human Resources Management | 3 |
| BSM340 | Information Systems & Databases | 3 |
| BSM345 | Business Ethics | 3 |
| BSM490 | Management Capstone Project | 3 |

Admissions requirements: High school completion or GED and other general requirements (see Admissions).

Degree completion: General education requirements may be satisfied by an associate's degree or 60 credits of prior courses that meet all general criteria for transfer; up to 90 credits may be accepted.