



Master of Management MM55

55 credits • 6 terms

The **MM55** program is for qualified individuals with five to ten years of extensive leadership and management experience; who demonstrate readiness for graduate study; and who do not need a bachelor's degree to advance their careers.

To start, foundational courses introduce and acclimate students to management theories and competencies. Then, MM55 students complete the standard Master of Management courses and concentrations.

Learning Outcomes — Through the introductory coursework students will acquire the competencies needed for further graduate study and to excel in their managerial careers. They will:

- Master the skills of academic and professional communication.
- Improve their critical thinking, research and technology skills.
- Improve their skills in quantitative and financial analysis.
- Deepen their understanding of the social, political and economic aspects of business.

Through the rest of their course work students build on their experience and improve their ability to:

- Manage themselves and their own professional development.
- Manage and lead others.
- Manage human, financial and informational resources.
- Foster change and innovation, and value and promote diversity in their organizations.

Careers — Graduates move into positions that require increasing levels of responsibility and leadership. Graduates have moved on to senior level positions in a variety of fields or enhanced their ability to lead their own organizations.

Admission requirements:

- Associate's degree, professional degree or license (e.g. RN); or at least 60 undergraduate credits that meet general criteria for transfer.
- 5-10 years of proven leadership and management experience. Health care concentrations: includes 3-5 years of health care experience.
- Two recommendations; preferably one from an employer.
- Personal interview with the SOM Admissions Committee and/or program chair, dean or regional site director.
- Basic familiarity with computers, email and word processing.

SKILLS ASSESSMENTS are conducted to ensure that entering MM students demonstrate graduate level English language communication and writing skills, computer and numeracy skills. **If assessments indicate need, program prerequisite coursework will be required.**

The MM55 is not a substitute for a bachelor's degree. A bachelor's degree may be required of students who decide to pursue further education or obtain professional licenses. Potential new employers may require a bachelor's degree.

Program Prerequisite . . . required if assessments indicate need
MMG501E Business Communication for the Global Workplace; additional 3 credits do not count towards degree.

Managerial Competencies & Theory **18 credits**
Must be taken **before** core and concentration courses and Capstone.

- MMG500 Management Orientation Seminar (0 credit)
- MMG504 Computer Applications for Business
- MMG505 Graduate Writing
- MMG506 Quantitative Analysis for Managers
- MMG507 Analysis & Communication for Managers
- MMG508 Information Research & Technology
- MMG509 Political, Social & Economic Aspects of Business

MMG504, 505, and 506 may be waived based on assessment conducted at the beginning of the term, and replaced with management electives. MMG507, 508, and 509 cannot be waived.

Seminar & Capstone **9 credits**
MMG691-693 Leadership Seminar I-III (3 terms @2 credits)
Must be taken in sequence with same seminar leader.

MMG694 Graduate Management Capstone Seminar
(preqs: MMG691-693, MMG511, 512, 517, 520; and no more than 10 credits remaining to finish program)

Core Courses **12 credits**
MMG511 Foundations of Management
MMG512 Organizational Environment
MMG514 Accounting for Managers
MMG517 Research Methods for Managers

Concentration or Management Electives . . . **16 credits**
Choose a management concentration or 16 credits of graduate management courses to meet career and academic goals. (Health care management and informatics courses may not be taken as electives outside those concentrations.)

- Concentrations**
- Information Technology Management
 - Organizational Leadership
 - Nonprofit & Public Management

Health Care Concentrations—must be chosen and approved at time of admission

- Health Care Management

Practicum course may be taken with special permission.

(All courses @ 3 credits except as noted.)