



Master of Management

37 credits • 4 terms

The **MASTER OF MANAGEMENT** program provides leadership and management skills and introduces the best current practices in private, public and non-profit organizations.

The curriculum combines core management foundation coursework with concentration options and electives that allow students to specialize. The application of theory to management practice is emphasized. A required management seminar series focuses on the development of “people management” skills and the integration of knowledge acquired throughout the program.

Learning Outcomes — Graduates will:

- Develop strong communication, analytical, research and decision-making skills.
- Learn to manage themselves and their own professional development, and to manage and lead others.
- Have the ability to use and understand the role of technology in organizations.
- Learn to manage human, financial and informational resources.
- Understand how to foster change and innovation and value and promote diversity in organizations.
- Understand the global, social and environmental context of management and the importance of ethical and socially responsible decision-making.

Careers — Graduates are prepared for advancement into supervisory and management positions in business, non-profit and government organizations. Management career opportunities include jobs in human resources, retailing, marketing, financial services, information technology, health care, non-profit management, organizational development, consulting, and training and development.

Admissions requirements:

- Bachelor’s degree and other School of Management requirements.
- 3-5 years of work experience recommended.
- Basic familiarity with computers, email and word processing.

A WRITING ASSESSMENT is conducted to ensure that entering degree candidates demonstrate graduate level English language communication and writing skills. **If assessment indicates need, program prerequisite coursework will be required.**

All courses 3 credits except as noted.

Practicum course may be taken with special permission (1-3 credits)

Program Prerequisites. required if assessments indicate need MMG501E, MMG505, MMG507; additional 3-9 credits do not count towards degree.

Management Seminar & Project9 credits

MMG500	Master of Management Orientation Seminar	0
	Take in sequence with same seminar leader.	
MMG691	Self-Diagnosis & Goal Setting	2
MMG692	The Manager as Team Developer & Leader	2
MMG693	Continuous Improvement, Lifelong Learning & Enhanced Employability.	2
MMG694	Graduate Management Capstone Seminar	3

Core Courses 12 credits

MMG511	Foundations of Management.	3
MMG512	Organizational Environment.	3
MMG514	Principles of Financial Processes, Analysis & Reporting .3	
MMG517	Research Methods for Managers	3

Concentration or Management Electives ... 16 credits

Choose a management concentration or 16 credits of graduate management courses to meet career and academic goals. (Health care management and informatics courses may not be taken as electives outside those concentrations.)



Graduate Management Concentration or Certificate

Health Care Management

16 credits • accepted in Master of Management

The **Health Care Management** concentration helps health care professionals seeking career advancement gain the skills needed for leadership positions as managers or administrators. The core MM curriculum is combined with health care courses to provide students with comprehensive management and leadership skills as well as knowledge needed to solve problems in a variety of health care settings. The program is taught by health care practitioners who help students integrate theory and practice. Work experience in health care is required to enter this program.

Learning Outcomes — In addition to general MM outcomes, graduates will:

- Comprehend the global, social and environmental context of management and the importance of ethical and socially responsible decision-making.
- Understand health care systems and processes.
- Acquire a systems perspective to understand and analyze health care issues.
- Bring to bear a problem-solving orientation to issues of quality and cost-effectiveness in health care delivery.
- Understand ethical and public policy issues in health care.

Careers — Graduates are trained for advancement into supervisory and management positions in health care. Career opportunities include jobs in hospitals, clinics and outpatient departments, nursing homes and home health care agencies, physician practices, public health agencies, community health centers, and health insurance companies.

Required courses

MHC720	The U.S. Health Care System (required first course)	3
MHC750	Health Care Policy & Ethics (take as last health care concentration course)	3

Choose three elective courses 9

MHC710	Risk Management in Health Care	
MHC723	Unequal Treatment: Health Care Disparities	
MHC725	Financial Management in Health Care	
MHC730	Health Care Information Systems (Pre-requisite: MMG522 or equivalent)	
MHC740	Strategic Planning in Health Care	
MHC741	Emergency & All-Hazards Preparedness in Health Care	

Choose one directed study 1

DMG506	Essentials of Accounting	
DMG605	Grant Writing	
MHC721	Introduction to Health Care Disparities	
DMG608	Emergency Management (not to be taken if you are taking MHC741)	

Graduate Management Concentration or Certificate

Senior Care Management

16 credits • accepted in Master of Management

Students in the **Senior Care Management** concentration will obtain in-depth knowledge of the social and psychological aspects of aging and the care needs of the elderly while also acquiring competence in the practical aspects of managing senior care organizations. Courses are taught by faculty practitioners who have years of real-world experience in managing senior care organizations. Work experience in senior care or health care is required to enter this program as it builds on the student's prior knowledge.

Learning Outcomes — In addition to general MM outcomes, graduates will:

- Understand the long-term care needs of the rapidly aging population.
- Understand resident care and facility management.
- Comprehend reimbursement methods, fiscal management, budgeting and accounting, marketing, leadership and human resource management.
- Grasp legal, regulatory and ethical aspects of caring for the elderly.

Careers — Graduates are trained for advancement into supervisory and management positions in, nursing homes and home health care agencies, retirement homes and assisted living facilities, physician practices, public health agencies, and community health centers that specialize in the delivery of care to the elderly.

Nurses, mental health, and social workers will gain the skills required to manage their agencies or departments. Professionals working in other areas of health care may be able to move into supervisory and managerial positions.

Required courses

CCP600	Biopsychosocial Dimensions of Aging	3
MHC761	Health Care Services for the Elderly	3
MHC762	Nursing Home Administration	3
MHC725	Financial Management in Health Care	3
MHC750	Health Care Policy & Ethics	3
DMG619	Legal Issues in Elder Care	1

Admissions requirements:

- Bachelor's degree and other School of Management requirements.
- Health Care Management: 3-5 years of health care experience.
- Senior Care Management: 3-5 years of senior care, health care, or related experience.
- Basic familiarity with computers, email and word processing.
- Experienced managers without bachelor's degree must also meet MM55 admissions and academic requirements.

If **writing assessment** indicates need, additional coursework may be required.

All courses 3 credits except as noted.

Practicum course may be taken with special permission (1-3 credits)