



Continued

Master of Management

MM Concentration and Certificate Options

Any subject area below may be taken as a concentration within the Master of Management degree or alone as a certificate.

BUSINESS

- MMG520 Financial Accounting...3
MMG525 Decision Techniques for Managers...3
MMG733 Marketing Management...3
MMG740 Human Resource Management...3

Choose one elective course:

- MMG521 Managerial Accounting...3
MMG560 Managing a Diverse Workforce...3
MMG710 Project Management Concepts & Practices...3
MMG713 Total Quality & Operations Management...3
MMG715 Management Information Technology...3
MMG725 Financial Management...3
MMG732 Global Business...3
MMG734 Business Planning...3
MMG735 Entrepreneurship & Small Business Management...3
MMG746 The Manager as Negotiator...3

Choose one directed study:

- DMG602 Introduction to Project Management...1
DMG603 Drafting Business Contracts...1
DMG621 Statistical Analysis Using Spreadsheets...1
DMG607 Special Topics in Management...1
DMG608 Emergency Management...1
DMG604 Social Media Marketing...1

BUSINESS NEGOTIATION & CONFLICT RESOLUTION

- MMG746 The Manager as Negotiator...3
MMG747 Conflict Management: Strategies, Tactics & Behavior...3
MMG748 Multi-Party/Multi-Issue Negotiations...3
DMG603 Drafting Business Contracts...1

Choose two elective courses:

- MMG749 Global Negotiation...3
MMG758 Mediation in the Workplace...3
MMG560 Managing a Diverse Workforce...3
MMG761 Conflict Resolution in Multicultural Organizations...3

NONPROFIT & PUBLIC MANAGEMENT

- MMG727 Budgeting & Finance for Nonprofit & Public Organizations...3
MMG740 Human Resource Management...3
MMG750 Business, Government & Ethics...3
DMG605 Grant Writing...1

Choose two electives in Business, Leadership, or Negotiation...6

ORGANIZATIONAL LEADERSHIP

- MMG560 Managing a Diverse Workforce...3
MMG740 Human Resource Management...3
MMG743 Models of Leadership...3
MMG755 Organization Development & Change Management...3

Choose one elective course:

- MMG535 Communication Strategies for Organizational Effectiveness...3
MMG744 Management Training & Development...3
MMG746 The Manager as Negotiator...3
MMG757 Consulting Skills for Managers...3
MMG770 Grant Writing...3

Choose one directed study:

- DMG602 Intro to Project Management...1
DMG614 Performance Management...1
DMG753 Introduction to Organizational Coaching...1

SMALL BUSINESS DEVELOPMENT

- MMG735 Entrepreneurship & Small Business Management...3
MMG520 Financial Accounting...3
MMG733 Marketing Management...3
DMG615 Developing a Business Plan...1

Choose two elective courses:

- MMG710 Project Management Concepts & Practices...3
MMG725 Financial Management...3
MMG734 Business Planning...3
MMG740 Human Resource Management...3
MMG746 The Manager as Negotiator...3

INFORMATION TECHNOLOGY MANAGEMENT

- MMG522 Fundamentals of Information Systems (required first course, may be waived with permission)...3
MMG715 Management Information Technology...3
MMG710 Project Management Concepts & Practices...3
MMG717 Systems Analysis & Design for the IT Manager...3

Choose one elective course:

- MMG 519 Networks, Security & Telecommunications Management...3
MMG716 Emerging Technologies...3
MMG718 E-Business Development for IT Managers...3
MMG795 Advanced Project Management...3

Choose one directed study:

- DMG621 Statistical Analysis Using Spreadsheets...1
DMG623 Business Solutions Using the Internet...1

HEALTH CARE MANAGEMENT, INFORMATICS, and SENIOR CARE MANAGEMENT — See separate program charts

MMG600 Practicum Available in each area of concentration; may be taken with special permission... 1-3