



# Master of Management MM55

55 credits • 6 terms

The **MM55** program is for qualified individuals with five to ten years of extensive leadership and management experience; who demonstrate readiness for graduate study; and who do not need a bachelor's degree to advance their careers.

To start, foundational courses introduce and acclimate students to management theories and competencies. Then, MM55 students complete the standard Master of Management courses and concentrations.

**Learning Outcomes** — Through the introductory coursework students will acquire the competencies needed for further graduate study and to excel in their managerial careers. They will:

- Master the skills of academic and professional communication.
- Improve their critical thinking, research and technology skills.
- Improve their skills in quantitative and financial analysis.
- Deepen their understanding of the social, political and economic aspects of business.

Through the rest of their course work students build on their experience and improve their ability to:

- Manage themselves and their own professional development.
- Manage and lead others.
- Manage human, financial and informational resources.
- Foster change and innovation, and value and promote diversity in their organizations.

**Careers** — Graduates move into positions that require increasing levels of responsibility and leadership. Graduates have moved on to senior level positions in a variety of fields or enhanced their ability to lead their own organizations.

### Admissions requirements:

- Associate's degree, professional degree or license (e.g. RN); or at least 60 undergraduate credits that meet general criteria for transfer.
- 5-10 years of proven leadership and management experience. For health care, informatics and senior care, see also experience requirement for those concentrations.
- **Interview, evaluation and approval** of the dean of the School of Management or regional site director.
- Basic familiarity with computers, email and word processing.
- Other School of Management requirements.

**SKILLS ASSESSMENTS** are conducted to ensure that entering MM students demonstrate graduate level English language communication and writing skills, computer and numeracy skills. **If assessments indicate need, program prerequisite coursework will be required.**

**The MM55 is not a substitute for a bachelor's degree.** A bachelor's degree may be required of students who decide to pursue further education or obtain professional licenses. Potential new employers may require a bachelor's degree.

**Program Prerequisite** . . . required if assessments indicate need  
MMG501E Business Communication for the Global Workplace; additional 3 credits do not count towards degree.

**Managerial Competencies & Theory** . . . . . **18 credits**  
Must be taken **before** core and concentration courses and Capstone.

MMG500	Master of Management Orientation Seminar . . . . .	0
MMG504	Computer Applications for Business . . . . .	3
MMG505	Graduate Writing. . . . .	3
MMG506	Quantitative Analysis for Managers . . . . .	3
MMG507	Analysis & Communication for Managers. . . . .	3
MMG508	Information Research & Technology . . . . .	3
MMG509	Political, Social & Economic Aspects of Business . . . . .	3

MMG504, 505, and 506 may be waived based on assessment conducted at the beginning of the term, and replaced with management electives. MMG507, 508, and 509 cannot be waived.

**Management Seminar & Project** . . . . . **9 credits**  
Take in sequence with same seminar leader.

MMG691	Self-Diagnosis & Goal Setting . . . . .	2
MMG692	The Manager as Team Developer & Leader . . . . .	2
MMG693	Continuous Improvement, Lifelong Learning & Enhanced Employability. . . . .	2
MMG694	Graduate Management Capstone Seminar . . . . .	3

**Core Courses** . . . . . **12 credits**

MMG511	Foundations of Management. . . . .	3
MMG512	Organizational Environment. . . . .	3
MMG514	Principles of Financial Processes, Analysis & Reporting .	3
MMG517	Research Methods for Managers . . . . .	3

**Concentration or Management Electives** . . . **16 credits**

Choose a management concentration or 16 credits of graduate management courses to meet career and academic goals. (Health care management and informatics courses may not be taken as electives outside those concentrations.)

- Business
- Business Negotiation
- Health Care Management
- Health Care Informatics (with dean's approval)
- Information Technology Management
- Organizational Leadership
- Nonprofit & Public Management
- Senior Care Management
- Small Business Development