



# Master of Management MM55

55-58 credits • 6 terms

The MM 55 is for qualified individuals with extensive leadership and management experience, who demonstrate readiness for graduate study, and **who do not need a bachelor's degree** to advance their careers.

The initial coursework enables students to sharpen the skills, competencies and knowledge needed to excel in graduate management study and managerial careers. Then students proceed to the standard MM course work.

The Master of Management uses an experiential, adult learning method to develop managers who are values driven and adept at working with people and organizations in a diverse global world. Students can use their new skills to improve the effectiveness of their organizations and their own opportunities for advancement. They gain comprehensive management and leadership skills including best practices, current academic and research perspectives, and proven strategies. They develop analytical, research and decision-making skills; and technology skills.

## Program Prerequisite . . . . . required if assessments indicate need

MMG501E Business Communication for the Global Workplace . . . . . additional 3 credits

## Managerial Competencies & Theory . . . . . 18 credits

Required **before** MM seminar & project, core and further courses

MMG504	Computer Applications for Business . . . . .	3
MMG505	Graduate Writing. . . . .	3
MMG506	Quantitative Analysis for Managers . . . . .	3
MMG507	Analysis & Communication for Managers. . . . .	3
MMG508	Information Research & Technology . . . . .	3
MMG509	Political, Social & Economic Aspects of Business . . . . .	3

MMG504, 505, and 506 may be waived based on assessment conducted at the beginning of the term, and replaced with management electives. MMG507, 508, and 509 cannot be waived.

## Management Seminar & Project . . . . . 12 credits

MMG690 Introductory Seminar . . . . . 1

**Management Seminar I-IV** —Take in sequence with same seminar leader.

MMG691	Self-Diagnosis & Goal Setting . . . . .	2
MMG692	The Manager as Team Developer & Leader . . . . .	2
MMG693	Continuous Improvement, Lifelong Learning & Enhanced Employability. . . . .	2
MMG694	Current Issues in Management . . . . .	2
MMG800	Independent Learning Project . . . . .	3

## Core Courses . . . . . 9 credits

MMG511	Foundations of Management. . . . .	3
MMG512	Organizational Environment. . . . .	3
MMG517	Research Methods for Managers . . . . .	3

## Concentration Options . . . . . 16 credits

Choose a concentration (below) or 16 credits of graduate management course work to meet career and academic goals. See Master of Management or MM/Health Care program chart for concentration requirements.

- Business
- Leadership in Human & Organizational Dynamics
- Non-Profit & Public Organization Management
- Business Negotiation & Conflict Resolution
- Health Care Management
- Small Business Development
- Technology Management

Please note: health care management courses may not be taken as electives outside the concentration.

**Admission requirements:**

- Associate's degree, professional degree or license (e.g. RN); or at least 60 undergraduate credits that meet general criteria for transfer.
- 5-10 years of proven leadership and management experience.
- *Interview, evaluation and approval* of dean or regional center director.
- Other general requirements (see Admission).

**SKILLS ASSESSMENTS** are conducted to ensure that entering students demonstrate graduate level English language communication and writing skills, computer, and numeracy skills. **If assessments indicate need, program prerequisite coursework will be required.**

**The MM55 is not a substitute for a bachelor's degree.**  
A bachelor's degree may be required of students who decide to pursue further education or obtain professional licenses. Potential new employers may require a bachelor's degree.

## Cambridge College

School of Management at 17 O'Brien Highway  
Main offices at 1000 Massachusetts Avenue, Cambridge, MA 02138  
617-868-1000 • www.cambridgecollege.edu

