

Master of Management (MM37) All Students Take the Following 12 Credit Management Seminars and 9 Credit Management Core Courses

Management Seminars 12 Credits

MMG690	Introductory Seminar	1 credit
MMG691	Management Seminar 1	2 credits
MMG692	Management Seminar 2	2 credits
MMG693	Management Seminar 3	2 credits
MMG694	Management Seminar 4	2 credits
MMG800	Independent Learning Project (ILP)	3 credits

Management Core Courses 9 Credits

MMG511	Foundations of Management	3 credits
MMG512	Organizational Environment	3 credits
MMG517	Research Methods for Managers	3 credits

Master of Management (MM55) In addition to the above courses students are required to take the following:

Introduction to Managerial Competencies & Theory 18 Credits

MMG504	Computer Applications for Business	3 credits
MMG505	Graduate Writing	3 credits
MMG506	Quantitative Analysis for Managers	3 credits
MMG507	Managerial Analysis & Communication	3 credits
MMG508	Information Research & Technology	3 credits
MMG509	Political, Social & Economic Aspects of Business	3 credits

All Students Choose one of the following Concentrations

GENERAL BUSINESS

MMG520	Financial Accounting	3 credits
MMG525	Decision Techniques for Managers	3 credits
MMG733	Marketing Management	3 credits
MMG740	Human Resources Management	3 credits
<i>Choose ONE elective course</i>		
MMG521	Managerial Accounting	3 credits
MMG560	Managing a Diverse Workforce	3 credits
MMG706	Economics	3 credits
MMG707	Innovation & Product Development	3 credits
MMG713	Total Quality & Operations Management	3 credits
MMG725	Financial Management	3 credits

GENERAL BUSINESS

MMG520	Financial Accounting	3 credits
MMG525	Decision Techniques for Managers	3 credits
MMG733	Marketing Management	3 credits
MMG740	Human Resource Management	3 credits
<i>Choose ONE elective course:</i>		
MMG521	Managerial Accounting	3 credits
MMG560	Managing a Diverse Workforce	3 credits
MMG706	Economics	3 credits
MMG707	Innovation & Product Development	3 credits
MMG713	Total Quality & Operations Management	3 credits
MMG725	Financial Management	
MMG732	Global Business	3 credits
MMG735	Entrepreneurship & Small Business Management	3 credits
MMG746	The Manager as Negotiator	3 credits
MMG757	Consulting Skills for Managers	3 credits
MMG728	Business Law	3 credits
<i>Choose ONE directed study</i>		
DMG506	Essentials of Accounting	1 credits
DMG602	Project Management	1 credits
DMG617	Zen & The Art of Business	1 credits
DMG621	Statistical Analysis with Spreadsheets	1 credits

BUSINESS NEGOTIATION & CONFLICT RESOLUTION

MMG746	The Manager as Negotiator (<i>required first course</i>)	3 credits
MMG747	Conflict Management: Strategies, Tactics & Behavior	3 credits
MMG748	Multi-Party/Multi-Issue Negotiations	3 credits
DMG603	Drafting Business Contracts	1 credit
<i>Choose TWO elective courses</i>		
MMG749	Conflict Management & the Organization	3 credits
MMG758	Mediation in the Workplace	3 credits
MMG560	Managing a Diverse Workforce	3 credits
MMG761	Conflict Resolution in Multicultural Organizations	3 credits

SMALL BUSINESS DEVELOPMENT

MMG725	Financial Management	3 credits
MMG733	Marketing Management	3 credits
MMG735	Entrepreneurship & Small Business Management	3 credits
MMG740	Human Resources Management	3 credits
DMG623	Business Solutions Using Internet	1 credits
NEW	Project Management	3 credit

LEADERSHIP IN HUMAN & ORGANIZATIONAL DYNAMICS

MMG560	Managing a Diverse Workforce	3 credits
MMG740	Human Resources Management	3 credits

MMG743	Models of Leadership	3 credits
MMG755	Organization Development & Change Management	3 credits
<i>Choose ONE elective course</i>		
MMG541	Human Relations Lab	3 credits
MMG744	Management Training & Development	3 credits
MMG746	The Manager as Negotiator	3 credits
MMG757	Consulting Skills for Managers	3 credits
<i>Choose ONE directed study</i>		
DMG602	Project Management	1 credits
DMG614	Performance Management	1 credits
MMG753	Introduction to Organizational Coaching	1 credits

NON-PROFIT & PUBLIC ORGANIZATION MANAGEMENT

DMG506	Essentials of Accounting	1 credits
DMG602	Project Management	1 credits
DMG605	Grant Writing	1 credits
DMG614	Performance Management	1 credits
MMG727	Budgeting & Finance for Non-Profit & Public Organization	3 credits
MMG740	Human Resources Management	3 credits
<i>Choose ONE elective course</i>		
MMG746	The Manager as Negotiator	3 credits
MMG750	Business, Government & Ethics	3 credits

HEALTHCARE MANAGEMENT

DMG605	Grant Writing	1 credits
MHC710	Risk Management in Healthcare	3 credits
MHC720	Healthcare Systems	3 credits
MHC740	Strategic Planning in Healthcare	3 credits
MHC741	Terrorism & Disaster Management in a Healthcare Setting	3 credits
MHC750	Healthcare Policy & Ethics	3 credits

HEALTHCARE INFORMATICS

MHC520	Fundamentals of Computing for Healthcare Professionals	3 credits
MHC730	Health Care Information Systems	3 credits
MHC732	Life Cycle of Information Systems	3 credits
MHC733	Information Management and Knowledge Development	3 credits
MHC734	Professional Practice, Trends, and Issues	3 credits

MHC735	Seminar/Practicum: Field Work Experience	1 credits
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DIVERSITY & DISPARITY IN HEALTHCARE

	Research in Diversity & Disparities in Healthcare	3 credits
	Cultural Competence in the Elimination of Healthcare Disparities	3 credits
	Policy in Healthcare Disparities & Client Services	3 credits
	Unequal Treatment: Disparities in Healthcare	3 credits
MHC726	Managing a Diverse Healthcare Workforce	3 credits

TECHNOLOGY MANAGEMENT

DMG623	Business Solutions Using the Internet	1 credits
(NEW)	Project Management	3 credits
MMG715	Management Information Technology	3 credits
MMG716	Emerging Technologies	3 credits
MMG717	Systems Analysis & Design for the IT Manager	3 credits
MMG718	E-Business Development for IT Managers	3 credits
MMG723	Telecommunications & Network Security	3 credits
MMG730	Information Law, Privacy, Forensics & Ethics	3 credits
MMG519	IT Security Management: Planning, Procedure & Policy	3 credits
MMG802	Business Continuity & Disaster Recovery Project	3 credits

COMPUTER SECURITY MANAGEMENT (43 CREDITS)

Management Seminar & Project 10 CREDITS

MMG690	Introductory Seminar	1 credit
MMG691	Management Seminar 1	2 credits
MMG692	Management Seminar 2	2 credits
MMG693	Management Seminar 3	2 credits
MMG802	Business Continuity & Disaster Recovery Project (include Independent Learning Project)	3 credits

Core Courses 9 CREDITS

MMG511	Foundations of Management	3 credits
MMG512	Organizational Environment	3 credits
MMG517	Research Methods for Managers	3 credits

Computer Security Management 24 CREDITS

MMG519	IT Security Management, Planning, Procedure & Policy	3 credits
MMG719	Cryptography	3 credits
MMG720	Application & System Development	3 credits
MMG721	Physical & Operations Security	3 credits

MMG722	Security Models & Architecture	3 credits
MMG723	Telecommunications & Network Security	3 credits
MMG724	Access Control Systems & Methodology	3 credits
MMG730	Information Law, Privacy, Forensics & Ethics	3 credits